



# Eloy G. S.

INTERNATIONAL LOGISTICS EXPERT |

MULTILINGUAL LEADER | DRIVING GLOBAL

SUPPLY CHAIN SUCCESS

## ABOUT ME

I have over 8 years of experience in international trade, leading continuous improvement projects in logistics and supply chain management across Europe. I am native in English, German, and Spanish.

## ABILITIES

Languages: German, English, Spanish.

Project Management

Six Sigma-Lean Logistics

Under pressure working

Leadership

KPIs Management

Microsoft Package

Negotiation

Skills

## WORK EXPERIENCE

### Muka Logistik-Germany-Madrid

2019 September - Now

#### Manager, Customer Service and Sales

- Driving exceptional International Transport solutions over Europe and creating a solid supply chain between suppliers and customers. -KPIs monitoring and constant improvement of processes for customer success.
  - Tender Management and sales with new and existing accounts. - Implementation of live tracking and proactive communication to customers.
  - Leading and training a team focused on SOPs and minimizing disruptions in the Supply Chain.
  - Order management and planning.
- Aptitudes: KPIs, data analytics, communication, customer service, negotiation, leadership, Microsoft package, under pressure working.

### Sky Climber-Madrid

2019 February-September

#### International Sales Manager

I was in charge of the business development and sales of Asia. The products we were distributing were BMUs (Building Maintenance Units). Aptitudes: Sales, negotiation, project management.

### CHEP-Madrid

2017 February-2019 February

#### Coordinator, Supply Chain, Operations, Logistics

Leading the Business transition for CHEP/Pallecon Benelux/DACH from Hannover to Madrid coordinating transport suppliers to provide the best possible performance.

Aptitudes: Stock, IT program implementation, project management, process standardization, SAP.

## EDUCATION

### Universidad Rey Juan Carlos/CEREM Business School/Madrid

2016-2017

### Masters in International Trade

Universidad de Málaga 2010-2015

Bachelor Degree in English Philology