



"International trade is the best way for different countries to learn to collaborate, which is key to create a better future."

### CONTACT ME AT

 SPAIN, Barcelona, Granollers



### SKILLS SUMMARY

- Interpersonal Skills
- Problem Solving
- Ownership
- Customer Oriented
- Market Research
- CRM Software
- Project Management
- Event Planning

### LANGUAGE SKILLS

- Spanish
- English
- Chinese
- Catalán

# EVA ID-59137

## SPECIALIST IN INTERNATIONAL BUSINESS MANAGEMENT

### CAREER AIM

*An ambitious MBA who speaks Spanish, English and Chinese. Possesses relevant professional experience, having acquired valuable insight into International Business Management. Aiming to pursuing a career in consulting, which will provide commercial exposure and opportunities for progression*

### WORK EXPERIENCE

#### Customer Support Area Manager, Europe and Asia

DISNA S.A. Organic Cosmetics Manufacturer (Barcelona, Spain. 2020 - present)

Customer Success Manager, Market Analysis, Project Management, Client Portfolio Expansion

**Projects:** Launching on Amazon USA; Market research: Natural Cosmetics in Thailand; WeCosmoprof Trade Fair; Europe Clean Beauty Event; Europe ECRM Program; Trade missions to: Saudi Arabia, Thailand, Indonesia, and India

#### International Trade Advisor

Economic and Commercial Office. Spanish Consulate (Guangzhou, China. 2019 - 2020)

Client Services Representative, Consulting Services, Business Events Execution and Market Research Writing

**Market Research Publications:** "The robotics market in China", "5G Technology in China", "Digital Economy in China", "50 questions to understand the Chinese market"

**Events Held:** SPAIN-CHINA Multisectoral Business Meeting in Shenzhen, Investment and Business opportunities in Spanish technology in Changsha, Spanish Cosmetics Technical Conference and B2B meetings

### EDUCATION

#### MBA in International Management

Spanish Foreign Trade Institute (ICEX) - International University Menéndez Pelayo (UIMP) (Madrid, Spain. 2017 - 2018)

Teamwork, Time-management, Professional Excellence, Logistics, Business Strategy, Market Research, International Relations, Finance, Protocol, Communication Skills

#### East Asian Studies Degree

Autonomous University of Barcelona (UAB) (Barcelona, Spain. 2012 - 2016)

#### HSK 6, Certificate in Advanced Chinese

Beijing Language and Culture University (BLCU) (Beijing, China. 2014 - 2015, and 2016 - 2017)

#### CAE, Certificate in Advanced English

University of Cambridge (Cork, Ireland. 2013)

### REFERENCES