

EDUARDO CAUDET LLORIS

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WORK EXPERIENCE

- 2023– 2024 **B.A.T Lucky Strike**, Mallorca (Spain)
Coach, Sales manager
-Improving the marketing's brand on the balearic islands.
-Reporting competence status.
-Increasing the sales and the customer service of the area.
-Managing the properties and their customers data.
- Jul 2017– Jan 2021 **Philip Morris**, Mallorca (Spain)
Coach, Sales manager
-Introducing IQOS in the Tobacconist shops of Mallorca
-Coaching the owners and their employees in how to sell IQOS
-Increasing the sales anda the costumer service of the area
-Coordinating with the providers
- May 2015 – Apr 2016 **Bodega Iniesta**, Fuentealbilla (Spain)
Representative
-Doing presentations of spanish gourmet products on events and european fairs
-Coordinating with the host organizations before and after the events
- Feb 2013- Jan 2015 **Expedia**, Athens (Greece)
Content coordinator
-Improving the visibility of the hoteliers and the quality of their content on Expedia
-Migrating all the customer data into the new Expedia 's system
-Managing room sizes, promotions, photos and fees
-Mailing, outbound and incoming calls
- July 2011– July 2012 **European social worker**, Torino (Italy)
Social worker
-Helping citizens at risk of social exclusion with the host organization
-Improving the social skills of the users

TRAINING AND EDUCATION

- 2017 **Samurai seller**, Adecco Mallorca (Spain)
-Engagement with the clients
-Ways to sell making the difference
-Personal brand
-Customer loyalty
- 2012 **Youth pass**, European Commission, Torino (Italy)
-European history and laws
-Multinational work
-Techniques to take off ideas, business and projects inside Europe with its citizens
- 2008 **Social teacher**, Misericordia, Valencia (Spain)
-Social skills
-Techniques to improve personal and professionally
-Alternatives ways of communication

Languages

Spanish-Native
English-Fluent
Italian-Fluent

Digital skills

Processing information-proficient
Communication-proficient
Classifying the information-proficient