



# ID-52630

KEY ACCOUNT MANAGER

(Madrid)

## ABOUT ME

**Sex** Male  
**Date of birth** 08/05/1992  
**Nationality** Spanish

## LANGUAGE

**Mother tongue** Spanish  
**English** C1  
**German** A2

## EDUCATION



**FOURTH YEAR OF BACHELOR IN COMMERCE STUDIED ON ERASMUS 2014-2015**



**BACHELOR IN COMMERCE 2012-2015**

## COMMUNICATION SKILLS

I have developed great social skills, as I learned how to manage the corporal image in social networks. Also that laboral experience gives me knowledge in the area of motivating and managing teams in both national or international context.

## WORK EXPERIENCE

**KEY ACCOUNT MANAGER** 06.2017 - ACTUALIDAD MADRID

**KAM FOR PUBLIC SECTOR INFORMÁTICA EL CORTE INGLÉS**  
Key Account Management for Public Sector & Transport division, directly reporting to Public Sector Director.

**IT CONSULTANT** 04.2016 - 05.2017 MADRID

**AIRLINES BUSINESS DEVELOPMENT INDRA SISTEMAS S.A.**  
Business Development and Key Account Management Support for Airlines Division, directly reporting to the Key Account Manager.

**M&A AND BUSINESS DEVELOPMENT** 11.2017 - 2.2018 MUNICH (GERMANY)

**M&A AND BUSINESS DEVELOPMENT HAWE HYDRAULIK SE**  
I have gather advanced knowledge in Market analysis, Project management, Business development in industrial sector, Ecommerce development in b2b environment and Prospecting new business markets

**SHOUTCASTER** 06.2014 - 11.2014 FREELANCE

**STARCRAFT 2 PROFESSIONAL SHOUTCASTER ESPORTS**

- Liga de Videojuegos Profesional (LVP), Madrid (Spain)
- Dreamhack Valencia, Valencia (Spain)

**TEAM MANAGER AND COMMUNITY MEDIA** 01.2013 - 11.2014 FREELANCE

**INFERI ESPORTS CLUB ESPORTS**  
Human resources and community media.

## DIGITAL COMPETENCE



Microsoft office



Graphic design programs



Community media tools



Computer technology