

Sales Hunters - Candidate Report

Name: Dora Xenia Jicsinszky

Skills	Low		High	
	1	2	3	4
Effective communications	☐	☒	☐	☒
Customer Orientation	☐	☐	☐	☒
Creativity and Curiosity	☐	☐	☐	☒
Interpersonal abilities	☐	☐	☐	☒
Negotiation Skills	☐	☐	☐	☒
Perseverance	☐	☐	☐	☒
Team worker	☐	☐	☐	☒
Motivation	☐	☐	☐	☒

Dora has two Bachelor's Degree on Polish Language and Culture (MA) and Hungarian and European History Degree by Pázmány Péter Catholic. Dora has more than 12 years of commercial experience focusing on customer needs (Companies and Consumers) in companies based on Hungary and Spain, she attended Germany, United Kingdom, West Europe, Germany and Nordic Markets; among others. She begins her commercial journey as junior position on Citybank and her main function was to recover debts, then she started on Avaya as a Technical Support Coordinator and her main responsibility was to solve the technical issues by phone (TIER1) if she couldn't find the solution, she called the technicians to schedule a visit, she said that it was a grateful experience but the company decided to externalized the service to another country and she had to look for a new project. After two months, she started on Systemax Business Services as Customer Service Team Leader, she had the responsibility to made sure to reach KPIs and SLAs, at the beginning she leads 33 people then she leads 15 because she took new responsibilities such created new procedures and SOPs, after this year and a half on this company, she decided to take new risk and she come to Spain; she started on CHEP as a supply Chain Execution but due to her experience she was promoted to Customer Integration Project Manager, she was almost 4 years on the company but the company had a reorganization

and her position was closed. Finally, she was leading an Insides sales team on Expandi Group, handling more than 16 advertising campaigns but she decided to give up because she want to find a project on a final client.

During the interview she show us passion not only for the project but also for the responsibilities she will play, she feels really motivated to be part of Easypark and under our consideration she is a good candidate to be interviewed by you.

Salary Expectations: + 35.000 + variable.