

Curriculum vitae

PERSONAL INFORMATION

Juan Luis - ID-58353



📍 48510 Valle de Trapaga (Spain)

WORK EXPERIENCE

01/2021–09/2021

Key Account Manager

CLCircular, Santiago de los Caballeros (Dominican Republic)

- Business development (Dominican Republic, Honduras, Guatemala and USA)
- Management of existing customer accounts and creation of new accounts
- Market research (sectors: logistics, pharmaceutical and perishable exportations)
- Customer relations
- Internal stock and supply chain coordination
- Technical support to customers

01/2020–12/2020

International trade advisor

Embassy of Spain, Riyadh (Saudi Arabia)

- Commercial support to Spanish companies in KSA
- Market reports (sectors: logistics, metal sector)
- Market research (sectors: waste management; mining)
- Government relations

02/2019–09/2019

Operations engineer

Akka Technologies, Madrid (Spain)

- Operational support to A30 MRTT fleet (ATA 21, ATA 30, ATA 35 and ATA 36)
- Development and validation of aircraft operating manuals (AFM, AOI, FCOM and AOM)
- Technical support to customers

11/2016–11/2018

Operations engineer

Aena, Bilbao (Spain)

- Management of a working team (3 members)
- Management of handling system at Bilbao airport
- Management of quality system
- Management of suppliers
- Safety supervisor
- Drafting of operative procedurements
- Planing, standarization and implementation of airport procedurements

08/2015–08/2016

Research and development engenieer

Altran Spain, Madrid (Spain)

- R+D departament de I+D ASD (Aeronautics, Defence and Space). Development (calculus and

design) of a new ATA 36 system. Development of a 1D computational tool based on VBA to obtain fluid dynamics results. Thermal studies on tubes and heat exchangers. Design of tubes and valves using CATIA V5.

- R+D departament de I+D ASD (Aeronautics, Defence and Space). Development of a stability model for a rescue UAV.

04/2015–07/2015 **Intern**

Dragados, SA, Madrid (Spain)

- Refurbishment of the 18R36L runway of the Adolfo Suárez Madrid Barajas. Quality department, documentation control.

EDUCATION AND TRAINING

2011–2015 **Aerospace engineering**

Universidad Europea de Madrid, Villaviciosa de Odón (Spain)

- Formula student team. Design and building of an aerodynamic kit (flat bottom and spoiler) for the car.
-Aerospace club. Creation of a cubesat.

2014–2015 **Erasmus- Aerospace engineering**

Politechnika Warszawska, Warsaw (Poland)

- Formula student team. Design and building of the cockpit.

PERSONAL SKILLS

Mother tongue(s) Spanish

Foreign language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C1	C1	C1	C1	C1
Basque	C1	C1	C1	C1	C1
Polish	A1	A1	A1	A1	A1

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user
Common European Framework of Reference for Languages

Job-related skills - AVSEC airport security certificate.
- PCP. Airport driving license.

Digital skills - Use of Visual Basic to create calculation tools baed on Microsoft Excel.
- Use of Catia and SolidWorks to create 3D models, ergonomic analysis, thermal analysis and CFD.
- Use of Autocad to create 2D models.
- Other software knowledge NX9, Matlab, Ansys Fluent, Xflow, Nastran and Patran.
-MS Office (Word, Excel and Power Point)