

Sales Hunters - Candidate Report

Name: Victoria B.

Skills	Low		High	
	1	2	3	4
Effective communications	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Customer Orientation	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Creativity and Curiosity	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Interpersonal abilities	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Negotiation Skills	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Perseverance	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Team worker	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Motivation	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>

Victoria has more than 18 years of working experience on Automotive Sector, being the Sales Manager and become Manager Director of the concessionaire. The major responsibility was to change all the procurements that was set up and to create a new culture and company strategy, she developed her own inside sales team based on business transformation from analog-traditional to digital; she was the responsible for all the process since commercial, HR Services, coaching, business developer and so on. Due to the Spanish economic crisis, she decided to look for new job opportunities and she started to work on Leaseplan, same sector but different responsibilities; she was in charge to sale Lease Plan cars when leasing contract is ended; however, the company strategy has changed and she doesn't fell comfortable with the new one and they decided to give up the contract.

Victoria is looking a project that gives her the opportunity to learn continuously and also to contribute into EasyPark's strategy. We consider, due to her solid professional experience, that is a good candidate to be interviewed.