

Contact

Top Skills

Desarrollo de mercados
Negociaciones estratégicas
Electrónica de consumo

Languages

Spanish (Native or Bilingual)
English (Professional Working)

Jorge Facerías

Especialista comercial en VITELSA | B2B Commerce, Sales Target Management

Greater Valencia Metropolitan Area

Experience

VITELSA

Jefe de ventas

January 2025 - June 2025 (6 months)

Comunidad Valenciana / Comunitat Valenciana, España

Esders GmbH

SDR at Esders

January 2024 - July 2024 (7 months)

Haselünne, Baja Sajonia, Alemania

4Phones España S.L.

Responsable Ventas

February 2020 - July 2023 (3 years 6 months)

Valencia, España

Captación de pequeñas cuentas, distribuidores nacionales y GGCC (Fnac, Mercadona, etc.). Resolución de incidencias.

Pycno IoT Sensors

1 year 4 months

Senior Sales Professional

October 2019 - January 2020 (4 months)

Valencia y alrededores, España

Sales And Marketing Associate

October 2018 - October 2019 (1 year 1 month)

Valencia (Spain)

Self-Employed

Thinking of next project...

2017 - 2018 (1 year)

Manger msw

Export manager

October 2011 - January 2016 (4 years 4 months)

Mellrichstadt (Germany)

Azimut Electronics

1 year 9 months

Export manager

January 2009 - September 2010 (1 year 9 months)

<http://www.albatrosscontrol.com/en/>

National sales manager

2009 - 2010 (1 year)

<http://www.edifieriberica.com/es/>

Grupo Porcher

Export & Marketing manager

January 2006 - December 2008 (3 years)

<https://www.cineversum.com>

Sarte Audio Elite

Ventas & Marketing

March 1996 - December 2005 (9 years 10 months)

B2B sales.

Promotion and communication: magazine ads, presence at Internet (website),

Expanding sales-network, improving quality & service and supply at the company,

Technical seminars to dealers/retailers, providing corporate-image (corporate catalogue),

PPRR for suppliers, dealers/retailers.

Purchasing Department (goods&parts).

Education

University of Valencia

Diplomado, Empresa, gestión, marketing y disciplinas afines · (1988 - 1991)

Agustinos

Florida Universitaria