

B2B inside sales executive

- Location: Madrid.
 - Responsibilities: You will need to call small and medium enterprises to promote the APP Easypark, so that the employees of these companies can download them and save time when they are looking for a parking.
 - Experience required: High School Education, (~~work~~) have worked in companies making cold calls, Have worked in high technology companies is a plus. Have good communications skills.
- Target-oriented.

- Positions: 5.

Training

- The workers will need to make cold calls to SMEs, so previously, they will need to understand well the benefits of Easypark: how long the customers can save every day using the APP, they can use it in over 1,300 cities in 18 countries. If the customer wants to use the APP in another country, he would not need to download a different APP. In general, the training will consist in explaining to the companies all the benefits of using the APP. Apart from that, it will be possible to do a demonstration of the APP to the company, so the worker will need to know also how the APP work and being able to explain it in a face-to-face session.

