

ID-55694

PERSONAL INFORMATION

Address: Pontevedra (North-west of Spain)

Date of birth: 23/02/1981

EDUCATION

Forestry Engineer, University of Vigo (2006)

Master in quality and environmental management, EFEM University (2012)

PROFESSIONAL EXPERIENCE

Jan 2018/Actually: Commercial technician at MCG seamers:

Features:

- Attention to national and international clients
- Preparation and monitoring of commercial offers
- Preparation and attendance at international trade fairs and commercial missions
- Commercial technical support to the network of agents and representatives

Jan 2017/Jan 2018: Technical manager of industrial cleaning at ISS Facility Services:

Features:

- Cleaning management of facilities and production lines in the factory BAJAMAR Séptima belonging to Pescanova Spain C.I. Arteixo
- Planning of the work to be done
- Management of personnel and teams in charge
- Optimization of resources and processes

May 2015/Dec 2016: Commercial technician at INTERNACO:

Features:

- Technical sales management in the Iberian Peninsula of recycling of waste solutions from the BENZA, ORWAK and RUNI brands
- Customer acquisition and management at national level and Portugal
- Presentation of the company and product portfolio
- Carrying out offers, product demonstrations and commercial monitoring
- Negotiation and closure of sales
- Link between suppliers, company and client.

Jan 2014/Dec 2014: Commercial technician at HERMASA:

Features:

- Attention to national and international clients
- Preparation of technical projects, preparation and monitoring of commercial offers
- Attendance at international trade fairs and missions
- Commercial technical support to the network of agents and representatives
- Industrial solutions design

Sept 2013/Jan 2014: Maintenance technician at the Bajamar Séptima company:

Features:

- Preventive / corrective maintenance of machinery and facilities
- Mechanical Parameter Adjustment
- Assembly of production lines

May 2013/Sept 2013: Forest manager in the Oleiros Town Hall:

Features:

- Control, execution and measurement of work performed
- Performance calendars
- Control of personnel in charge

Jan 2007/Jun 2012: Technical Engineer at Tragsatec company:

Features:

- Project manager, design, development and execution of technical functions
- Customer Management
- Design of solutions
- Attention and resolution of incidents
- Facilities inspection
- Measurements in topographic and cartographic scope

OTHER PROFESSIONAL EXPERIENCES

Technical Engineer at the University of Vigo

Freelance construction manager in reform and decoration projects

LANGUAGES

- Native: Spanish and Gallaecian
- Conversation: English and Portuguese

OTHER SKILLS

Office, mapping, CAD and GPS software

Availability to travel