1) 1st Day. Profile of the team

  - People with selling actitude /skills/ knowledge .

  - Passionate for sales.

  - Not shy people

  - They will love to convince we about the added value of the application.

  - I would do a Roll - plan...

  - Linkedin / linkedin...

  - Earn Money

  - Self Motivated.

  - Likes to be part of a team...

2) Training.

  - 1st day., To know each other...

  - To introduce the Company. < investors.
    CEO......

  - To explain what is the company strategy for the Next 5 years..

  - 2d day.
    . Training product — tech point.
    . FAQ'S solve them. with Barcelona /internet

  - 3/4/5 days.

  - Rolls Plays. about how to sell it
    & telephone calls / ....

a. objectives

b. KPI's

c. Database

Different sectors/ Areas