



José Manuel

C O M M E R C I A L C O N T R O L L E R

 Madrid, Spain



"I consider myself curious, responsible, self-disciplined and result oriented. I am easily adaptive, quick learning, a critical thinker, very cooperative and I feel very comfortable working in a team. High Interest in the IT field and sales department".

L A N G U A G E S



SPANISH



CATALAN



ENGLISH - C1



MANDARIN CHINESE



FRENCH

Certificates: English C1, CLC 2

Abroad Stays and Experience:

- Taiwan (R.O.C) – 7 months
- Ireland – 1 months
- France – 1 months

E D U C A T I O N

MA in Diplomacy and International Relations – International Economy and Spanish Enterprises

DIPLOMATIC SCHOOL OF SPAIN
2020 – 2021, GPA over 3

Bachelor's Degree in Business

Sciences – Management

POMPEU FABRA UNIVERSITY
2016 – 2020, GPA over 3

O T H E R

Operative Course for BBVA Banking Office

Course in Data Analysis and Big Data URJC

Civil Protection Volunteer (2017-current)

B license (cars) and A2 (motorcycles)

E X P E R I E N C E

SALES AND DEAL CONTROLLER

- SAMSUNG ELECTRONICS IBERIA / Madrid / Jul. 2021 – now (9 months)

Consumer Electronics Sector. Display, Memory and Medical Equipment Divisions.

Financial tasks:

- Control and supervision of commercial agreements, sales deduction and marketing.
- Budget control, audit and risks processes, forecasts of expenses, and P&L analysis.
- Validation of payments for promotions, marketing and sales operations.
- Reporting of information to HQ by division and management of deviations.
- Daily relationship with the sales team, wholesalers and final customer.

JUNIOR FINANCIAL CONTROLLER

- INNOGY SPAIN S.A.U / Barcelona / Sep. 2018 – Dec. 2019 (1 year and 4 months)

Internship in the renewable energy sector. Financial controlling department. Tasks:

- Analysis and reporting of financial and operative information to local CEO.
- Preparation of annual budgets and interannual updates. Analysis and correction of deviations. Collection audit evidences.
- Report information requirements to the authorities (CNMC, Min. Eco. INE, etc.)
- Optimization and automation project for reporting processes through SQL

EXPERIENCE BEFORE THE ABOVE DESCRIBED

- POMPEU FABRA UNIVERSITY / Administrative Assistant at Board of Trustees / BCN / 2017 – 2018 (9 months)

- SABADELL JOURNAL / Internship in the Advertisement Department / Sabadell / 2015 (2 months)

I T K N O W L E D G E

Office: High skilled at Office and Excel packages.

Editing: medium level at edition of images / videos and Adobe.

Networks and Internet: edition/creation of web pages and management of social networks.

Business software: SAP Fi/Co, COIN, PowerBi, Databases (SQL, Context), SPSS, Salesforce.

Information Security: basic knowledge on network security and cryptography. – Professional

Certificate: Unlocking Information Security Certificate by TAU.